**Target Group:**

**Phlebotomist**

**What They Do**
Phlebotomists draw blood for tests, transfusions, research, or blood donations.

**Is This For You?**

**Work Interests** are described in the following categories by O*NET OnLine. People who tend to succeed in this career are:

- **Conventional** – following set procedures and routines. Include working with data and details more than ideas.

- **Realistic** – work activities that include practical, hands-on problems and solutions.

- **Investigative** – working with ideas and require an extensive amount of thinking.

- **Social** - working with, communicating with, and teaching people.

**Work Values** are aspects of work that are satisfying to you. The following work values are generally associated with this career:

- **Support** – offer supportive management that stands behind employees.

- **Achievement** – results oriented and allow employees to use their strongest abilities, giving them a feeling of accomplishment.

- **Relationships** - provide service to others and work with co-workings in a friendly noncompetitive environment.

**Abilities** reflect a person’s aptitude to acquire skills and knowledge. The following abilities are important for success in the career:

- **Near Vision** – Able to see details at close range.

- **Problem Sensitivity** – Able to tell when something is wrong or is likely to go wrong.

- **Arm-Hand Steadiness** – Able to keep your hand and arm steady while moving your arm or while holding your arm and hand in one position.

- **Deductive Reasoning** – Able to apply general rules to specific problems to produce answers that make sense.
Skills You Need

- **Active Listening** – Giving full attention to what other people are saying, taking time to understand the points being made, asking questions as appropriate, and not interrupting at inappropriate times.
- **Service Orientation** – Actively looking for ways to help people.
- **Social Perceptiveness** – Being aware of others’ reactions and understanding why they react as they do.
- **Speaking** – Talking to others to convey information effectively.

Education & Training

Postsecondary non-degree award from a phlebotomy program

Where They Work

Phlebotomists work mainly in hospitals, medical and diagnostic laboratories, blood donor centers, and doctors’ offices.

SD Employment & Wages

<table>
<thead>
<tr>
<th>2016 Workers</th>
<th>2026 Workers</th>
<th>Numeric Change</th>
<th>Percent Change</th>
<th>Average Annual Demand for Workers</th>
<th>Median Annual Wage</th>
</tr>
</thead>
<tbody>
<tr>
<td>200</td>
<td>240</td>
<td>40</td>
<td>19%</td>
<td>30</td>
<td>$27,600</td>
</tr>
</tbody>
</table>

Activities: what you might do in a day

- Collect biological specimens from patients.
- Dispose of biomedical waste in accordance with standards.
- Maintain medical records.
- Clean medical equipment.
- Prepare medical instruments or equipment for use.
- Transport biological or other medical materials.
- Monitor patients to detect health problems.
- Explain technical medical information to patients.

Additional References

- Career OneStop
  [www.careeronestop.org](http://www.careeronestop.org)
- O*Net Online
  [www.onetcenter.org](http://www.onetcenter.org)

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