

Target Group:



Occupational Profile

# Phlebotomist

Standard Occupational Code 31-9097.00

## What They Do

Draw blood for tests, transfusions, donations, or research. May explain the procedure to patients and assist in the recovery of patients with adverse reactions.

## Is This For You?

**Work Interests** are described in the following categories (compatible with Holland's Model). People who tend to succeed in this career are:

**Realistic** – involve work activities that include practical, hands-on problems and solutions.

**Investigative** – involves working with ideas, and require an extensive amount of thinking. Involves searching for facts and figuring out problems mentally.

**Conventional** – involves following set procedures and routines. Can include working with data and details more than ideas.

**Work Values** are aspects of work that are satisfying to you. The following work values are generally associated with this career:

**Support** – offer supportive management that stands behind employees.

**Relationships** – allow employees to provide service to others and work with co-workers in a friendly non-competitive environment.

**Achievement** – results oriented and allow employees to use their strongest abilities, giving them a feeling of accomplishment.

**Abilities** reflect a person's aptitude to acquire skills and knowledge. The following abilities are important for success in the career:

- Near Vision
- Arm-Hand Steadiness
- Deductive Reasoning
- Oral Comprehension
- Oral Expression
- Speech Clarity

## Skills You Need

- Active Listening
- Service Orientation
- Social Perceptiveness
- Speaking
- Critical Thinking
- Reading Comprehension

## Requirements of the National Career Readiness Certificate (NCRC)

Applied Mathematics	3
Reading for Information	4
Locating Information	4
Business Writing	2
Workplace Observation	2
Listening for Understanding	2

## Education & Training

Phlebotomists need **at least an associate's degree or training in vocational schools.**

## Where They Work

The South Dakota Industries which employ the largest number of phlebotomists are:

- Medical and Diagnostic Laboratories
- Hospitals
- Blood Donor Centers
- Physician's Offices

## SD Employment & Wages

2012 Workers	2022 Workers	Numeric Change	Percent Change	Average Annual Demand for Workers	Median Annual Wage
220	245	25	11.4%	7	\$26,100

## Additional References

Labor Market Information Center

[www.dlr.gov/mic](http://www.dlr.gov/mic)

Career OneStop

[www.careeronestop.org](http://www.careeronestop.org)

O\*Net Online

[www.onetcenter.org](http://www.onetcenter.org)

mySkills myFuture

[www.myskillsmyfuture.org](http://www.myskillsmyfuture.org)

## Provided By

Labor Market Information Center  
South Dakota Dept. of Labor Regulation  
605.626.2314

Visit [www.dlr.sd.gov/mic](http://www.dlr.sd.gov/mic) and choose Career Exploration & Planning from the left-hand menu, then Hot Careers to obtain most recent workforce data and trends and more resources, including this document. Also available are explanations of the terms used in the work interests, work values, abilities and skills sections of this occupational profile.

Updated March 2017.